

Heniff Transportation Signs LOI with the Intent to Purchase 100 Zero-Emission Trucks from Thompson Truck Center and Nikola

Agreement includes an initial purchase or long-term lease of 10 battery-electric trucks

NASHVILLE, TN., December 22, 2021 – [Heniff Transportation Systems, LLC](#) has reached an agreement to initially acquire 10 [Nikola Tre BEV](#) trucks from [Thompson Truck Centers](#), a member of the [Nikola Corporation](#) (Nasdaq: NKLA) [sales and service dealer network](#). Nikola is a leading designer and manufacturer of heavy-duty commercial battery-electric vehicles (BEV), [fuel-cell electric vehicles](#) (FCEV) and [energy infrastructure](#) solutions.

The agreement between Heniff Transportation and Thompson Truck Centers is a fleet-as-a-service model where Thompson will provide the sales, service, maintenance, and energy infrastructure required to operate the Nikola Tre BEV trucks. Deliveries are expected to commence first half of 2022.

Upon the successful initial deployment of 10 units into their bulk transport operation, Heniff and Thompson have agreed to pursue the placement of an additional 90 trucks into Heniff's fleet.

Heniff is a family of companies recognized as a leader in liquid bulk transportation, rail transloading, ISO depot operations, tank cleaning, and related maintenance. With nearly 100 locations connected nationwide and over 2,000 tractors, their integrated freight network is unparalleled.

“After visiting with Nikola’s leadership team, touring the new Coolidge, Arizona manufacturing facility, and taking a test ride in the Nikola Tre BEV, we were impressed by the power, performance, engineering, and quality of the truck,” said Bob Heniff, CEO of Heniff Transportation. “We see this partnership with Nikola and Thompson as a means to accelerate our strategy for electrification of our fleet and as a positive benefit for our customers, communities, employees, and stakeholders.”

“With the rapid regulatory changes around electric vehicles, it is important for Thompson to deliver innovative products to our customers that will meet the new standards of zero-emissions for transportation,” states Mark McDonell, COO of Thompson Machinery. “This partnership with Heniff Transportation is an exciting first step in their journey to add zero-emission vehicles in their fleet.”

“The Nikola dealer network is a key component to delivering innovative zero-emissions products to our customers,” explained Nikola Energy and Commercial President, Pablo Koziner. “Thompson will provide the sales, parts, and service solutions for the Nikola trucks purchased by Heniff, and also the related electric vehicle charging infrastructure. This agreement is intended to be a true turnkey solution, with the goal for Heniff Transportation to realize zero-emissions transportation with first-class dealer support.”

Web resources:

- Heniff Transportation Systems: www.heniff.com
- Nikola Corporation: www.nikolamotor.com
- Thompson Truck Centers: www.ThompsonTC.com

ABOUT HENIFF TRANSPORTATION SYSTEMS, LLC

The Heniff family of companies are the premiere leader in liquid bulk transportation, food grade, rail transloading, iso depot operations, tank cleaning and maintenance. Our mission is to efficiently transport our customers’ chemicals

safely, securely and on-time, every time. From our high-tech tracking and technology systems to our friendly drivers and customer service staff, everything is focused on ways to come up with solutions to our customers' problems and to make it as easy as possible to do business with us. For more information, please visit www.heniff.com.

ABOUT THOMPSON TRUCK CENTERS

Thompson Truck Centers, a subsidiary of Thompson Machinery, traces its roots back to 1944, when the Thompson family operated a GMC Truck Dealership. The company had gained a reputation for providing excellent service in support of sales, which allowed Thompson to expand its operations and become a leading construction equipment dealer. Today, Thompson Truck Centers continues to service and repair all makes and models of medium and heavy-duty trucks. As technology evolves, Thompson is leading the way to help its customers achieve a zero-emission future. For more information, please visit www.ThompsonTC.com.

ABOUT NIKOLA CORPORATION

Nikola Corporation is globally transforming the transportation industry. As a designer and manufacturer of zero-emission battery-electric and hydrogen-electric vehicles, electric vehicle drivetrains, vehicle components, energy storage systems, and hydrogen station infrastructure, Nikola is driven to revolutionize the economic and environmental impact of commerce as we know it today. Founded in 2015, Nikola Corporation is headquartered in Phoenix, Arizona. For more information, visit www.nikolamotor.com or Twitter [@nikolamotor](https://twitter.com/nikolamotor).

For more information about this press release contact:

Anna Cook
Assistant Marketing Manager
Thompson Machinery Commerce Corporation
615-259-5850
anna.cook@tmcat.com