

Nikola Delivers First Nikola Tre Battery-Electric Trucks to Total Transportation Services Inc.

California port drayage company has letter of intent for 100 trucks from Nikola for their zero-emission fleet

Chris Cannon, Chief Sustainability Officer, Port of Los Angeles and Alex Cherin, Board Member, Total Transportation Services, Inc. on site to discuss cleaner air/reduced pollution through innovative transportation technologies and infrastructure to positively impact port operations and adjacent communities

LOS ANGELES. December 17, 2021— [Nikola Corporation \(Nasdaq: NKLA\)](#), a global leader in zero-emission transportation and energy infrastructure solutions, today delivered the first Nikola Tre battery-electric vehicle (BEV) pilot trucks to [Total Transportation Services Inc. \(TTSI\)](#), one of Southern California's prominent port trucking companies, to expedite zero-emission transportation solutions at the ports of Los Angeles and Long Beach.

In attendance at today's ceremony were Congresswoman Nanette Diaz Barragán, who represents California's 44th District, CA State Senator Steven Bradford (SD-35) and representatives from the:

- Office of U.S. Congressman Alan Lowenthal
- Office of U.S. Representative Linda Sanchez
- Office of U.S. Representative Linda Torres
- Office of U.S. Representative Maxine Waters
- CA Governor Gavin Newsom's Office of Business and Economic Development
- Office of CA State Assemblymember Mike Gipson
- Office of CA State Assemblymember Patrick O'Donnell
- Office of CA State Senator Ben Allen
- Office of LA County Board of Supervisor Hilda Solis
- Office of Los Angeles Mayor Eric Garcetti, and
- Representatives from the following organizations: Port of Los Angeles, South Coast Air Quality Management District, Coalition for Clean Air, Long Beach Clean Cities/Cerritos College, LA Clean Tech Incubator (LACI), CALSTART, Better World Group and labor partners.

Following the program, guests had the opportunity to experience the Tre BEV first-hand during demonstrations and as truck passengers.

“Nikola committed to make its first Tre BEV deliveries in Q4 2021 and it is a big honor to celebrate this milestone with our partner, TTSI, and dignitaries who are committed to advancing zero-emission transportation solutions to reduce truck emissions in port operations,” said Nikola CEO Mark Russell. “TTSI has significant sustainability goals, and we are pleased to help them achieve their vision with our zero-emission trucks.”

As previously announced, [TTSI's LOI is for 100 zero-emission trucks](#) beginning with a four-truck pilot of two BEVs and two FCEVs. Based on satisfactory completion of the vehicle trials and subject to TTSI obtaining certain government funding, thirty BEVs are projected to follow later in 2022, and 70 FCEVs are anticipated to start in 2023.

The [Nikola Tre BEV](#) is designed for local deliveries up to 350 miles. The [Nikola Tre FCEV](#) truck is targeted for distances up to 500 miles and is expected to address the North American regional market, especially when additional hauling

capacity or quick fueling are required by fleet operators.

“This day represents a major step in our continual quest to achieve a zero-emission fleet, which is why TTSI highly values its partnership with Nikola. Production, performance, and maintenance will be the key to our future success, and we are confident Nikola will excel on all three fronts,” said Vic LaRosa, president of TTSI.

“Reaching a zero-emission transportation future requires bold leadership and collaboration from federal, state, and local partners, along with major investments from the private sector,” Congresswoman Nanette Diaz Barragán said. “This is crucial for the health of people living in the communities near the ports in my district, who suffer higher rates of cancer, asthma and other respiratory diseases due to all the toxic diesel emissions coming from the equipment and trucks at the ports. I appreciate the commitment TTSI and Nikola have made at the Port of Los Angeles to a cleaner, safer future.”

According to TTSI, in any given month 13,000 to 14,000 trucks call at the port of Los Angeles/Long Beach, emitting roughly 2,600 tons per year of smog-causing nitrogen-oxide emissions. This location and transportation use case represent one of the largest opportunities in California to make a significant impact for the transition to sustainable transportation. TTSI has been on the forefront of this transition with early adopter status and will partner with Nikola to transition both BEVs and FCEVs into operation on a trial basis.

European ports are also planning to utilize Nikola’s trucks. In September 2021, Nikola and IVECO [signed an MoU with the Hamburg Port Authority](#) to deliver up to 25 Nikola Tre BEVs for delivery to that Port throughout 2022.

ABOUT NIKOLA CORPORATION

Nikola Corporation is globally transforming the transportation industry. As a designer and manufacturer of zero-emission battery-electric and hydrogen-electric vehicles, electric vehicle drivetrains, vehicle components, energy storage systems, and hydrogen station infrastructure, Nikola is driven to revolutionize the economic and environmental impact of commerce as we know it today. Founded in 2015, Nikola Corporation is headquartered in Phoenix, Arizona. For more information, visit www.nikolamotor.com or Twitter [@nikolamotor](#).

ABOUT TOTAL TRANSPORTATION SERVICES INC. (TTSI)

TTSI is a leading provider of logistics services with distinct expertise in distributing imports within the US and Canada. The company is headquartered in Southern California and also has operations in Southern and Northern California, Tacoma, Virginia, and Chicago. For more information, visit www.ttsi.com.

FORWARD LOOKING STATEMENTS OF NIKOLA CORPORATION

Certain statements included in this press release that are not historical facts are forward-looking statements for purposes of the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by words such as “believe,” “may,” “will,” “estimate,” “continue,” “anticipate,” “intend,” “expect,” “should,” “would,” “plan,” “predict,” “potential,” “seem,” “seek,” “future,” “outlook,” and similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These forward-looking statements include, but are not limited to, statements regarding the benefits of the collaboration between TTSI and Nikola; the benefits of FCEV trucks and BEV trucks in drayage and port operations; the expected timing of delivery of trucks; and the expected timing, features and specifications of the company’s FCEV and BEV trucks. These statements are based on various assumptions, whether or not identified in this press release, and on the current expectations of Nikola’s management and are not predictions of actual performance. Forward-looking statements are subject to a number of risks and uncertainties that could cause actual results to differ materially from the forward-looking statements, including but not limited to, the ability of the parties to enter into definitive documentation for the collaboration and the terms of any such agreement; the failure to realize the anticipated benefits of the letter of intent or any definitive agreement; the ability of TTSI to obtain government funding for the trucks; design and manufacturing

changes and delays; general economic, financial, legal, regulatory, political and business conditions and changes in domestic and foreign markets; the potential effects of COVID-19; the outcome of legal, regulatory and judicial proceedings to which Nikola is, or may become a party; demand for and customer acceptance of Nikola's trucks; risks associated with development and testing of fuel cell power modules and hydrogen storage systems; risks related to the rollout of Nikola's business and the timing of expected business milestones; the effects of competition on Nikola's future business; the availability of capital; risks associated with changes in accounting treatment or accounting standards; and the other risks detailed from time to time in Nikola's reports filed with the Securities and Exchange Commission, including its quarterly report on Form 10-Q for the quarter ended September 30, 2021 and other documents Nikola files with the SEC. If any of these risks materialize or our assumptions prove incorrect, actual results could differ materially from the results implied by these forward-looking statements. These forward-looking statements speak only as of the date hereof and Nikola specifically disclaims any obligation to update these forward-looking statements.

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